



David Puiippe

Head of Digital Solutions at Altran Switzerland

PERSONAL DETAILS

Name:	David Puiippe
Date of birth:	29th May 1988 (29 years old)
Nationality:	Swiss and French citizen (military obligations completed)
Languages:	French (mother tongue), English (C1), German (B2), Italian (B1)
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PROFESSIONAL PROFILE

Head of Digital Solutions for Altran Switzerland, multilingual, with former experiences in large companies and international context as well operations and management, I'm achievement driven, commercially minded and entrepreneurial. With 14 years of experience in digital industry (1st startup founded at the age of 16), I bring a creative edge and expertise in digital transformation & solutions into different industries.

Chronic traveler who loves ideas, creativity & startups, I'm as well a lifelong fan of fine food, wine and art.

WORK EXPERIENCE

Head of Digital Solutions Aug 2016 - Present
Altran SA (Switzerland), Full-Time (Lausanne, Geneva & Zurich)

Altran is a global leader in innovation and high-tech engineering consulting. Altran supports companies in the creation and development of their new products and services. For thirty years, Altran has been providing services to key players in the fields of Healthcare, Finance/Assurance, Government, Railways, Telecoms, Aerospace, Automotive, Industry and Energy. Main tasks:

- Identify, select and prioritize major business needs to focus on
- Set-up and manage complex fixed price projects
- Define practice roadmap and supervise its implementation. *Team size (FTEs): 2016 (2), 2017 (10)*
- Contribute to the risk management process and profitability optimization *(+35% in 18 months)*.
- Contribute to the development of targeted events (workshops, seminars, etc.)
- Build long term relationship with clients (opening of 2 new major accounts in 2017)
- Assure follow up on results *(2016 to 2017: increase in turnover, gross margin and customer satisfaction)*

Legislator (city parliament / local authority)
City of Monthey, Part-Time (Monthey)

Jan 2013 - Present

- President of agglomeration (region planning) commission (2017-now)
 - Deputy member of finance commission (approx. 120 M\$ yearly budget) (2013-now)
 - President of ad-hoc committee for the amendment of regulations and pricing for water purification and evacuation (2015)
 - Member of urban planning commission (2013-2016)
 - Deputy member of agglomeration (region planning) commission (2013-2016)
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Senior Project Manager

Sept 2014 - July 2016

Virtua SA, Full-Time (Lausanne area)

Virtua is a leading agency in digital strategies/communication in French speaking area of Switzerland. It has developed a unique vision of the conception, design and implementation of online media and multimedia. Main tasks:

- Management of web & mobile projects for major players of food & beverage, banking industries
 - Management of B2B projects generating up to 500k new customers yearly over 35 markets
 - Management of CRC projects (B2C & B2B) handling 800k requests/leads yearly over 50 markets
 - Delivery over 1 M\$ budgeted IT projects in time, budget and quality
 - Reduction of operational costs by 75%
 - Supervision of teams up to 8 people (local & remote)
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Consultant

Oct 2012 - Sept 2014

Altran SA (Switzerland), Full-Time (Lausanne, Geneva & Zurich)

Altran is a global leader in innovation and high-tech engineering consulting. Altran supports companies in the creation and development of their new products and services. For thirty years, Altran has been providing services to key players in the fields of Healthcare, Finance/ Assurance, Government, Railways, Telecoms, Aerospace, Automotive, Industry and Energy. Main tasks:

- Business analysis and scoping of projects up to 1.4 M\$ budget
 - Lead and coordination of teams up to 14 people (local & remote) in Switzerland, India (Offshoring), Hungary and Romania (Nearshoring)
 - Development and management of web oriented applications generating up to 28 M\$ sales per year
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Project Coordinator

Mar 2011 - Aug 2012

Smallrivers SA (Paper.li), Full-Time (Lausanne)

Paper.li is a content curation service. It enables people to publish newspapers based on topics they like and treat their readers to fresh news, daily, based on content from the web (Twitter, Facebook, G+, RSS, Youtube, ...). Main tasks:

- Coordinatation of projects and development in a team of 12 people (including 6 engineers)
- Supervision of co-branded systems with main actors of the press sector (e.g. : Yahoo!)
- Supervision of co-branded applications with major media groups (e.g. : HBO, Bolloré)
- Collaboration to introduce Scrum methodology and Agile development in the team
- Introduction of new fonctionnalites (increase of application's usage, better conversion rate)
- Full migration of an application from a Rails to a Javascript technical stack
- Tracking & reporting implementation on applications and KPIs definition

Co-founder
Sykkeen Sàrl, Part-Time (Geneva)

Aug 2008 - Feb 2011

Sykkeen Sàrl is an innovating agency specialized in web solutions, marketing and consulting, based in Geneva (Switzerland). Its experts combined the best resources mix based on an holistic approach to reach clients' objectives. Main tasks:

- Growing the business and the team under control (from 0\$ to 550 k\$ direct sales per year)
- Driving strategic vision and tackling economic issues
- Management of a team of 7 people (local & remote) in Switzerland, Japan and Romania
- Operational tasks : customer acquisition, communication, marketing, projects follow-up
- Developing web applications and mobile hybrid applications

SKILLS

Project Management



PMI methodologies (PMP in progress), Agile methodologies (Scrum, SAFe in progress), budget management, resources management, risk management, team management, delivery management, customers and vendors relationships

Strategy



Strategic planning, strategic thinking, product strategy, change management, stakeholders management, product definition, business analysis, organization

EDUCATION

University of Applied Sciences Western Switzerland

Sep 2007 - July 2010

Bachelor (Bsc) degree in Computer Science (grade: 89%) mainly focused on the following fields : software engineering, complex systems and architecture, Internet applications and services, business & management and decision support tools.

My diploma's work ("Creating an application using the iPhone as a controller and sequencer for a Lego Mindstorms through a Gumstix embedded system for the communication.") was achieved with a grade of 94%.

San Jose State University (SJSU), California (USA)

July - Aug 2009

Summer university (grade: 94%) in collaboration with people coming from different US universities (Arizona State, Long Beach, San Jose) during which I have :

- Learned Adobe Flex and build RIAs (Rich Internet Applications)
- Participated to conferences about projects management and unit testing (e.g.: NASA)
- Visited and met big players of the Silicon Valley (e.g. : Google, Cisco, Nvidia, Accenture, etc.)

MISCELLANEOUS

- Press, media and relations management for Le Mans 24 Hours and GT racing drivers
- Candidate for 2015 swiss federal elections (swiss parliament)
- Guest speaker for startup talks: Venture Ideas (300 people) and Venture Challenge in 2011
- Finalist at HEIG Start-up Award 2010 (engineering High School of State Vaud)